## **GERMANNA COMMUNITY COLLEGE BOARD MAY 9, 2019 - AGENDA LOCUST GROVE CAMPUS – ROOM 100** 2130 GERMANNA HIGHWAY **LOCUST GROVE, VA 22508**

1:30 p.	m. – 2:30 p.m. Committe	ee Meetings	
	•	e/Student Services – Room #503	
	Enrollment Update, Dr.	Tiffany Ray	
	New Nursing Curriculun	n Update, Dr. Patti Lisk	
Exe	ecutive/HR – Room # 100	·	
		resident's Performance Evaluation	
Fin	ance/Facilities – Room #		
			Ms. Joyce Warnacut Page 2
			Page 10
	FY2019-2020 Budget, D		180 - 0
2:45 p.	<b>m. – 3:30 p.m. –</b> HITT Rib	bon Cutting Ceremony-HITT Archae	ology Center – Fort Germanna Visitor Center
3:45 p.	m 4:45 p.m. – Executiv	e/Closed Session – Room 100	
1.	a. Motion to Convene	n Closed Session – President's Annu	ual Job Performance EvaluationPage 11
	b. Reconvene in Open	Session	
	c. Adoption of Preside	nt's 2018-2019 Annual Performance	e Evaluation
4:45 p.	m. – 5:00 p.m. Regular N	leeting	
2.	Call to Order/Determin	ation of Quorum	
3.	<b>Public Comment</b>		
4.	Approval of Minutes #3	19, March 14, 2019	Page 12
5:00 –	5:45 p.m. – Committee D		_
5.	-	force/Student Success: Ms. Manya	Rayner, Chair
6.	Executive/HR: Mr. Willi	am Thomas, Chair	·
7.	Finance/Facilities: Dr. V	ictor Gehman, Chair	
5:45 –	6:00 p.m. – Informationa	l Items/Other Business	
8.	Approval of Proposed L	ease Amendment	
			avis Page 21
9.			Page 22
		nnology AAS; <b>(2)</b> Information Techno	
10.	Foundation Update, Mr		
	President's Report, Dr.		
	Chair's Report, Mr. Will		
	Calendar of Events		Page 37
14.			J
Adjour	nment: 6:00 p.m.		
•	_	8-2019 Committee Appointments	
Executiv		Finance/Facilities	Academic Affairs/Workforce/Student Success
Mr. Willi	am Thomas, Chair	Dr. Victor Gehman, Chair	Ms. Manya Rayner, Chair

Ms. Ann Tidball, Vice Chair Ms. Sarah Berry Ms. Teri McNally Mr. Simon Gray Mr. Baron Braswell Ms. Cleo Coleman Dr. Janet Gullickson, Secretary Dr. John Davis, Staff Dr. Jeanne Wesley, Staff Ms. Laurie Bourne, Staff Mr. Garland Fenwick, Staff Dr. Tiffany Ray, Staff Ms. Joyce Warnacut, Staff

## **Germanna Community College**

### **Local Funds Financial Analysis**

For Financial Statements for the Ten Months Ended April 30, 2019

## **FINANCIAL ANALYSIS**

### **Restricted Funds**

Year-to-date (YTD) revenues reflect \$9,537,940 in Federal Grants (Pell and Direct Loans) and \$13,433 in receipts for private scholarships. Disbursements to students totaled \$9,561,451. The restricted cash of \$46,679 represents aid to be disbursed in private scholarships for summer and fall terms.

### **Loan Funds**

No activity.

### **Endowment Funds**

No activity.

### **Plant Funds**

\$285,323 has been received, composed of \$200,000 from Stafford, \$1,669 from Orange County, \$465 from Madison County, and \$60,000 from Fredericksburg (\$35,000 as the final installment for the FAC Science & Engineering Building and Information Commons (SEBIC) plus \$25,000 for FredCat). \$23,189 has been received in interest income. Expenses of \$360,246 include return of \$77,875 to the Foundation which was part of an initial deposit for the SEBIC building that was subsequently funded by localities. \$43,601 has been paid for FredCAT rent from designated FredCAT contributions as grant funding has expired. The majority of the remaining \$234,561 of expenses were incurred at the new Stafford site to complete the initial square footage as well as prepare the additional leased space for classes in January.

### **Unrestricted Funds**

- Net Assets Unrestricted Fund Balance/Net Assets increased by \$728,690 during the first ten months of the fiscal year. A summary of each fund follows.
- Local Operating/College Board Fund Local appropriations and interest income of \$153,367 have been received, composed of \$26,070 from Stafford, \$28,158 from Culpeper, \$66,878 from Spotsylvania County, \$16,931 from Orange County, \$9,291 from the City of Fredericksburg, \$4,535 from Madison County and \$1,505 in interest. The only outstanding amounts due for operating fund commitments are \$22,293 from Spotsylvania (4<sup>th</sup> quarter payment) and \$6,866 from Caroline (Fiscal 2019 commitment). \$47,467 in expenses have been recorded year to date. Expenses include \$17,988 associated with Convocation/Inauguration, \$7,649 for student recruitment materials, and \$4,215 for electrical work at FAC.
- <u>Vending Fund</u> We have received \$252,707 in bookstore commissions (92% of revised annual budget) and \$14,582 in investment income for the year. Expenses of \$8,925 year to date include the annual payment to the Chancellor's discretionary fund in the amount of \$3,718.
- <u>Student Activity Fund</u> \$172,241 has been collected, which is 98% of budgeted activity fees. Expenses of \$153,678 include a \$25,000 contribution to the Fredericksburg Transit Authority (bus service), \$7,167 for ID card software and hardware, expenses for hosting events such as the winter formal, student trips, co-curricular programs as well as athletic teams and events. Expenses for this fund are expected to exceed collections for the year, but maintain a positive cash position at year end due to the \$25,000 infusion from local operating funds at the close of the prior fiscal year.</u> Additional funding options may be required for future budget years.
- Parking Auxiliary Fund \$206,434 or 103% of budgeted revenues have been collected. Expenses of \$71,908 were recorded, with the largest expenditures for snow removal and utilities. \$27,931 in snow removal expenses and utilities of \$20,543 have been recorded to date.
- <u>Facilities Auxiliary Fund</u> Revenues of \$658,550 were collected, 105% of the annual budget. Expenses total \$447,213 including \$413,916 debt service payments as the majority of the expense.

**Business Unit: GC297 - Germanna** 

AGL00008 - College Balance Sheet - Local

Report ID: Fiscal Year: 2019

2019-04-30 As of Date: Scope: Local Funds

	Unrestricted	Restricted	Plant	Loan	Endowment	Agency
Assets:	2,588,383.10	71,678.51	050.005.10	0.00	EE 00	CE 074 E4
Cash Petty Cash	2,588,383.10	71,678.51	853,665.16 0.00	0.00	55.30 0.00	65,074.54 0.00
Cash Equivalents	606,198.33	0.00	1,324,397.53	0.00	22,510.86	0.00
Investments	2,276,673.55	0.00	0.00	0.00	0.00	0.00
Current Receivables	14,374.55	0.00	0.00	0.00	0.00	0.00
Current A/R Allowance	(9,835.00)	0.00	0.00	0.00	0.00	0.00
	· · · · · · · · · · · · · · · · · · ·			0.00	0.00	
Non-current Receivables	0.00	0.00	0.00			0.00
Non-current A/R Allowance	0.00	0.00	0.00	0.00	0.00	0.00
Interest Receivable	0.00	0.00	0.00	0.00	0.00	0.00
Loans Receivable	0.00	0.00	0.00	0.00	0.00	0.00
Notes Receivable	0.00	0.00	0.00	0.00	0.00	0.00
Inventory Prepaid Expense	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00
Due From Other Funds	225,000.00	0.00	0.00	0.00	0.00	0.00
Investment in Plant Assets	0.00	0.00	1,277,531.00	0.00	0.00	0.00
investment in right Assets	0.00	0.00	1,277,001.00	0.00	0.00	0.00
Total Assets:	5,701,794.53	71,678.51	3,455,593.69	0.00	22,566.16	65,074.54
1014171000101						30,07.1101
Liabilities:						
Accounts Payable - Current	0.00	0.00	0.00	0.00	0.00	0.00
Accounts Payable - Non-current	0.00	0.00	0.00	0.00	0.00	0.00
Accrued Leave Current	0.00	0.00	0.00	0.00	0.00	0.00
Accrued Leave Non-current	0.00	0.00	0.00	0.00	0.00	0.00
Deferred Revenue - Current	0.00	0.00	0.00	0.00	0.00	0.00
Deferred Revenue - Non-current	0.00	0.00	0.00	0.00	0.00	0.00
Loans Payable - Current	0.00	0.00	0.00	0.00	0.00	0.00
Loans Payable - Non-current	0.00	0.00	0.00	0.00	0.00	0.00
Notes Payable - Current	0.00	0.00	0.00	0.00	0.00	0.00
Notes Payable - Non-current	0.00	0.00	0.00	0.00	0.00	0.00
Deposits Pending	0.00	0.00	0.00	0.00	0.00	0.00
Due to Other Funds	0.00	(25,000.00)	0.00	0.00	0.00	0.00
Fund Balances	5,701,794.53	46,678.51	3,455,593.69	0.00	22,566.16	65,074.54
Total Liabilities and Fund Balances:	5,701,794.53	71,678.51	3,455,593.69	0.00	22,566.16	65,074.54
Local Operating / College Board	432,183.02					
Vending	2,270,451.80					
Student Activities	49,176.35					
Parking Auxiliary	751,793.77					
Facilities Auxiliary	2,198,189.59					
Total Unrestricted Funds	5,701,794.53					

**Business Unit: GC297 - Germanna** 

Report ID: Fiscal Year: AGL00009 - Stmt of Changes - Local Funds

2019

2019-04-30 As of Date: Scope: Local Funds

	Unrestricted	Restricted	Loan	Endowment	Plant
Revenues:					
Unrestricted Current Fund Revenue	1,457,880.93				
Local Appropriations - Restricted	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0.00	0.00	0.00	262,134.00
Federal Grants and Contracts - Restricted		9,537,939.81		0.00	0.00
State Grants and Contracts - Restricted		0.00	0.00	0.00	0.00
Local Grants and Contracts - Restricted		0.00	0.00	0.00	0.00
Private Grants and Contracts - Restricted		13,433.00	0.00	0.00	0.00
Private Gifts		0.00	0.00	0.00	0.00
Investment Income		85.82	0.00	0.00	23,189.34
Endowment Income		308.35	0.00	0.00	0.00
U.S. Government Advances			0.00		
Interest on Loans Receivable			0.00		
Expended for Plant Facilities					0.00
Retirement of Indebtedness					0.00
Recovery of Writeoffs			0.00		
Other Sources	0.00	0.00	0.00	0.00	0.00
Total Revenues and Other Additions:	1,457,880.93	9,551,766.98	0.00	0.00	285,323.34
Expenditures:					
Educational and General	210,069.91	9,561,450.95			
Auxiliary Enterprise Expenditures	519,120.72	-, ,			
Indirect Costs Recovered	•	0.00			
Refunded to Grantors		0.00	0.00		
Administrative and Collection Costs			0.00		
Loan Cancellations and Write-Offs			0.00		
Expended for Plant Facilities					360,245.56
Disposal of Plant					0.00
Retirement of Indebtedness					0.00
Interest on Indebtedness					0.00
Liquidation of Endowment				0.00	
Other Expenditures/Deductions	0.00	0.00	0.00	0.00	0.00
Total Expenditures	729,190.63	9,561,450.95	0.00	0.00	360,245.56
Transfers among funds					
Net Increase/(Decrease) for the Year	728,690.30	(9,683.97)	0.00	0.00	(74,922.22)
Fund Balances	4,973,104.23	56,362.48	0.00	22,566.16	3,530,515.91
Fund Balances at the End of Year	5,701,794.53	46,678.51	0.00	22,566.16	3,455,593.69

## Germanna Community College LOCAL OPERATING/COLLEGE BOARD FUND ANNUAL BUDGET Through April 30, 2019

	Description Revenues	Cu	rrent Period Actual	Annual Budget	Ye	ear to Date Actual	ar to Date ariance
LC1 LC2 LC3	Spotsylvania County Stafford County Caroline County	\$	44,585 1,303	\$ 89,171 26,070 6,539	\$	66,878 26,070	\$ (22,293) - (6,539)
LC4 LC5 LC6	King George County Culpeper County Orange County		- - -	28,158 16,931		28,158 16,931	- - -
LC7 LC8 LC10	Madison County City of Fredericksburg Other Sources		- - -	4,535 9,291 -		4,535 9,291 -	- - -
LC11 LC12	Investment Income  Total Revenues	\$	444 46,332	\$ 1,000 181,695	\$	1,505 153,367	\$ 505 (28,328)
LC13 LC14 LC15 LC16 LC17 LC18 LC19 LC20	Expenditures Employee Relations Student Development Programs Student Recruitment Operating Contingency Reserve Dean of Institutional Effectiveness Commencement - Coffeewood Physical Plant Total Expenditures	\$	4,385 287 1,852 - - - - 6,524	\$ 15,000 15,000 8,000 39,000 73,695 - 30,000 180,695	\$	13,386 5,019 7,649 1,852 5,677 - 13,885 47,467	\$ 1,614 9,981 351 37,148 68,018 - 16,115 133,228
LC21 LC22 LC23 LC24 LC24	Net Increase / (Decrease) Transfers from other funds Transfers to other funds Beginning Fund Balance Current Fund Balance	\$	39,808 - -	\$ 1,000 - - 326,283 327,283	\$	105,901 - - 326,283 432,183	\$ 104,901 - - - - 104,901

## Germanna Community College VENDING FUND ANNUAL BUDGET Through April 30, 2019

	Description Revenues	Cur	rent Period Actual	Ye	ear to Date Budget	Y	ear to Date Actual		ar to Date ariance
CA1	Bookstore Commissions	\$	4,611	\$	275,000	\$	252,707	\$	(22,293)
CA2	Food Service Commissions	,	-	\$	1,500	,	-	•	(1,500)
CA3	Investment Income		4,952	\$	19,000		14,582		(4,418)
CA4	Other Income		-	*	-				-
CA5	Total Revenues	\$	9,563	\$	295,500	\$	267,289	\$	(28,211)
OAS	Total Hevenues	Ψ	3,300	Ψ	233,300	Ψ	207,203	Ψ	(20,211)
	Expenditures								
CA6	Regional Activities	\$	-	\$	4,000	\$	3,718	\$	282
CA7	Commissions Contingency Reserve		-		-		-		-
CA8	Bad Debt		-		-				-
CA9	President's Discretionary		-		4,500		1,557		2,943
CA10	Cash Over/Under		- (4=0)		250		- (4.400)		250
CA11	Fiscal Operating		(172)		3,000		(1,496)		4,496
CA12	Travel and Meals - excess		-		200		- 0.404		200
CA13	Auxiliary Plant Maintenance		323		20,000		3,131		16,869
CA14	Plant Operation and Maintenance		-		-		-		-
CA15	Debt Service		-		-		-		-
CA16	Scholarships		-		-		-		-
CA17	Commencement		-		4 000		0.015		1 005
CA18 CA19	Diversity and Inclusion  Total Expenditures	\$	1,515 1,666	\$	4,000 35,950	\$	2,015 8,925	\$	1,985 27,025
CAIS	Total Experiultures	φ	1,000	φ	33,930	φ	0,925	φ	27,025
CA20	Net Increase / (Decrease)	\$	7,897	\$	259,550	\$	258,364	\$	(1,186)
CA21	Transfers from other funds		-		-		-		-
CA22	Transfers to other funds		-		0.040.007		-		-
CA23	Beginning Fund Balance			_	2,012,087	_	2,012,087	_	
CA24	Current Fund Balance			\$	2,271,637	\$	2,270,452	\$	(1,186)

## Germanna Community College STUDENT ACTIVITY FUND ANNUAL BUDGET Through April 30, 2019

	Description	ent Period Actual	Y	ear to Date Budget	Ye	ar to Date Actual	_	ar to Date /ariance
SA1 SA2	Revenues Student Activity Fees Investment Income	\$ 55,412 -	\$	175,000	\$	172,241 -	\$ \$	(2,759)
SA3	Total Revenues	\$ 55,412	\$	175,000	\$	172,241	\$	(2,759)
	Expenditures							
SA4 SA5 SA6 SA7 SA8	Student Activity Contingency Student Activities Student Organizations Student Projects Dean of Student Services	\$ 2,097 18,516 11,722 186	\$	40,000 32,000 37,000 28,000	\$	33,835 24,134 22,995 25,186	\$	6,165 7,866 14,005 2,814
SA9 SA10	Lecture and Culture Student Recognition Program	(2,950)		25,000 2,000		23,261 201		1,739 1,799
SA11 SA12	Wellness & Recreation Co-Curricular Programs	12,021 1,444		31,000 5,000		21,708 2,359		9,292 2,641
SA13	Total Expenditures	\$ 43,036	\$	200,000	\$	153,678	\$	46,322
SA14 SA15 SA16 SA17	Net Increase / (Decrease) Transfers from other funds Transfers to other funds Beginning Fund Balance	\$ 12,376 - -	\$	(25,000) - - 30,614		18,563 - - - 30,614	\$	43,563 - - -
SA18	Current Fund Balance		\$	5,614	\$	49,176	\$	43,563

## Germanna Community College PARKING AUXILIARY FUND BUDGET Through April 30, 2019

	Description		rent Period Actual	Υ	ear to Date Budget	Ye	ar to Date Actual	-	ar to Date 'ariance
PA1	Revenues Parking Auxiliary Fees	\$	64,546		200,000	\$	202,405		2,405
PA2	Parking Auxiliary Invest Income	Ψ	1,042		200,000	Ψ	4,029		4,029
PA3	Total Revenues	\$	65,588	\$	200,000	\$	206,434	\$	6,434
	<b>Expenditures</b>								
PA4	Parking Auxiliary Enterprise	\$	9,499	\$	229,203		71,908		157,295
PA5	Total Expenditures	\$	9,499	\$	229,203	\$	71,908	\$	157,295
PA6	Net Increase / (Decrease)	\$	56,089	\$	(29,203)	\$	134,526	\$	163,729
PA7 PA8	Transfers from Facilities Aux		-		-		-		
PA9	Transfers to Local Plant Fund Beginning Fund Balance		-		617,268		617,268		- -
PA10	Current Fund Balance			\$	588,065	\$	751,794	\$	163,729

## Germanna Community College FACILITIES AUXILIARY FUND BUDGET Through April 30, 2019

	Description	Cur	rent Period Actual	_	ear to Date Budget	Ye	ear to Date Actual		ar to Date ariance
FA1 FA2 FA3	Revenues Facilities Auxiliary Fees Facilities Auxiliary Invest Income Total Revenues	\$	202,940 5,853 208,793	\$	625,000 - 625,000	\$	637,540 21,009 658,550	\$	12,540 21,009 33,550
1 43	Expenditures	Ψ	200,793	Ψ	023,000	Ψ	030,330	Ψ	30,330
FA4 FA5	Facilities Auxiliary Enterprise Total Expenditures	\$	3,372 3,372	\$	484,590 484,590		447,213 447,213	\$	37,377 37,377
FA6 FA7 FA8 FA9 FA10	Net Increase / (Decrease) Transfers to Local Parking Maint Transfers to State Plant Fund Beginning Fund Balance Current Fund Balance	\$	205,421 - -	\$	140,410 - - 1,986,852 2,127,262	\$	211,337 - - 1,986,852 2,198,190	\$	70,927 - - - - - 70,927

## Germanna Community College Board Facilities Report May 9, 2019

### 1. Barbara J. Fried Center

GCC has started negotiations with the landlord in reference to renting additional 18,000 square feet on the second floor.

### 2. Locust Grove Campus Replacement:

The System Office has issued a contract to RRMM Architects PC of Chesapeake for the design of the Replacement of the French Slaughter Building. RRMM should be in touch with us soon to schedule the design meetings.



### **Motion for Executive Session**

Mr. Chairman, I move that the Germanna Community College Board convene in closed session to discuss the president's annual job performance evaluation pursuant to the personnel exemption in § 2.2-3711(A)(1) of the Code of Virginia.

by:		
ded by:		
	 	•

§ 2.2-3711. Closed meetings authorized for certain limited purposes.

A. Public bodies may hold closed meetings only for the following purposes:

Discussion, consideration, or interviews of prospective candidates for employment; assignment, appointment, promotion, performance, demotion, salaries, disciplining, or resignation of specific public officers, appointees, or employees of any public body; and evaluation of performance of departments or schools of public institutions of higher education where such evaluation will necessarily involve discussion of the performance of specific individuals. Any teacher shall be permitted to be present during a closed meeting in which there is a discussion or consideration of a disciplinary matter that involves the teacher and some student and the student involved in the matter is present, provided the teacher makes a written request to be present to the presiding officer of the appropriate board.

### GERMANNA COMMUNITY COLLEGE BOARD

# **March 14, 2019 MINUTES # 319**

### **Members Present:**

William Thomas Baron Braswell Dr. Victor Gehman Manya Rayner Teri McNally Sarah "Essie" Berry

### **Members Absent:**

Ann Tidball Simon Gray Cleo Coleman

### **Staff Present:**

Dr. Janet Gullickson Bruce Davis Dr. John Davis Laurie Bourne Dr. Jeanne Wesley Dr. Tiffany Ray Joyce Warnacut Chief Craig Branch Mike Zitz Beckham Pamela Jackson

### **FOIA** "What Every Board Member Needs to Know"

Dr. Gullickson presented to the board on the FOIA "What Every Board Member Needs to Know" guidelines from a report that was submitted by Ms. Greer Saunders – Attorney, VCCS. Dr. Gullickson reported that Virginia is very concerned about open meetings. We can go into an executive session during the meeting, but it has to be announced ahead of time and we have to reconvene afterwards. Dr. Gullickson shared that she will briefly discuss a few of the bigger issues concerning the FOIA guidelines and that all members were given a copy of the guidelines in their board packet to review any details that are not covered today.

FOIA is the "Freedom of Information Act." There is a federal FOIA, and most states have their own FOIA and determine what meetings are open to the public. All of our meetings are open to the public unless the board adjourns into executive session and this covers only specific topics.

All public records without exception, all notes, scribble notes, post it notes, audio recordings, text messages made at a meeting is FOIA material. Ms. Terry McNally asked if we are supposed to keep the material, and yes, we are.

Meeting conversations involving real estate transactions may be eligible for executive session. If three or more persons are gathered or in conversation, it is "FOIAble."

Dr. Gullickson stressed that the responsibility of the board is to report requests for any meeting minutes, material, or information to our FOIA officer or system counsel. We have 5 days to respond to FOIA requests. Dr. Wesley gave an example of an enormous FOIA request that Germanna received in December 2018.

With group email, never "reply all," as that constitutes an open meeting violation. No board business should ever be sent through email to all board members. All meetings, including subcommittee meetings are FOIAble. People have the right to come in and audio/video record our public session meetings.

Dr. Gullickson discussed that we have to post our agendas, and that we are working towards doing a better job at this beginning next month, because it was not always done before. She continued by saying that we can go into closed session, for example when conducting the President's evaluation, but you must read a notice ahead of time, and can only talk about the purpose of the closed session, and then you come back out and certify that you have done this. You cannot make a motion in closed session. With closed session you have to have advance notice to the public. For example, if you have to go into closed session it has to be on the agenda, and needs to be posted that there will be an executive session. In open session, you have to vote to go into closed session, and in closed session, you can discuss, but you cannot take action.

Dr. Gullickson stated that we have to check to see if we have a policy on electronic meetings, which is required for us to use electronic meeting appropriately. Ms. Jackson to follow up on whether we have a policy. Mr. John Davis stated that he does not think that we do. Participation by electronic means is something we should offer, but we need to have a policy for it first.

Dr. Gullickson shared that we have to have five persons in the same place (a quorum) before once person can call in. Electronic accommodation for a person to attend is allowable under two conditions: 1) a written policy; 2) there has to be a quorum in the same physical location. It is unclear if a person has to be physically present to vote. Chairman Thomas reported that the rule for our board is that you must be physically present to vote, and this is a VCCS requirement. Dr. Gullickson will look further into this issue.

Dr. Gullickson shared that we are going to get better posting our minutes. We posted our draft minutes and then, after approval, we post them as approved. Ms. McNally asked what it was that we have not done. Dr. Gullickson stated that we have not posted our minutes in a timely manner. Dr. Gullickson said that, if there were any questions, to please let her know.

### REGULAR MEETING

### 1. Call to Order -

Mr. Thomas called the meeting to order at 4:45 p.m.

### 2. Public Comments - None

### 3. Approval of Minutes #318 – January 10, 2019

Motion to approve, seconded, motion carried.

### COMMITTEE DISCUSSION/ACTION

#### Academic Affairs/Workforce/Student Success

Mrs. Manya Rayner reported that Dr. Ray gave a presentation on enrollment. Dr. Ray shared an update on enrollment, letting the board know where we are currently with the spring semester. We are a little over 2% in headcount, a little over 3% in FTE. We are up, and the only institution of any size that is up in the system. We are excited that we are actually able to demonstrate substantial growth compared to our peer institutions. Dr. Ray continued to share that students are taking an average of more credit hours, so we are averaging a little over 9 credit hours this semester. We prefer students to be full-time, preferably 15 credit hours, as that puts them on the path to completion in 2 years.

Retention for fall to spring is up. We are retaining 77% of our students from fall to spring, which is an increase over the last two springs. She discussed an opportunity for enrollment, called "application yield." Yield is the number of students that we are getting to enrollment from application. We trail the system on that number. We are only at 18% for the spring and want to bring that up. We want to yield more students and will focus on what happens to a student when they request information as prospects, and what happens to students when they actually apply to the institution, and what types of communication we use to ensure they receive the right information from us. Dr. Ray continued to discuss the goals for summer and fall, such as a 7% increase for the summer, and a 5% increase for the fall semester. Mr. Braswell raised the question of why our students are taking more credit hours, and what do we attribute that to. Dr. Ray shared that advising is a major part of this. Students are more successful with the more credit hours they take. Anything that delays a student's progress delays completion and their ability to get through their programs. We have had a "15 to Finish" campaign the last few semesters to make sure that students understand the importance of staying on the path to finish, and taking more credit hours is part of that. We know that our community college students have lives. They are working, have children, and we have to create a better value proposition about keeping them in the program so that they can gain the economic advantage that we want them to gain.

Mr. Bruce Davis discussed Germanna Guarantee Program (GGP). In summation, he stated this past fall we helped 137 students with GGP money, we spent \$83,000. In the spring we helped 104 students for \$55,000, for a total of \$138,000 for the year. Mr. Davis shared that Dr. Gullickson put together a committee, called "Drop the Drops," that was chaired by Dr. John Davis. The purpose of the committee was to find ways to prevent students from being dropped. Ms. Joyce Warnacut put together a detailed analysis that basically showed how students pay, e.g. when and how they go about paying, and waiting until the last minute.

Ms. Warnacut shared that if they are taking 12 credits, they are only going to get dropped from the number of classes needed to settle the account. We do not drop them from all of their classes. Mr. Davis went on to share that the average need is about \$1,000. What the educational foundation did was revamp how they allocate the money to financial aid.

Prior to this past year, GGP money would be given to financial aid and they would take \$300 and apply it all the way down the student list with a certain EFCs (expected family contributions). The Germanna Educational Foundation changed how it is allocated this year. Now the Foundation starts with the smallest amount owing and continues until the money is depleted. With Ms. Warnacut's analysis, in order to "save the world" it would require \$345,000 per year. Right now, the GGP raises \$285,000-\$300,000. Mr. Davis feels we need to do a better job of raising money.

Mrs. Rayner reported that there were no action items. Mr. Braswell raised the question of the greater amount of females that received more GGP money. Mr. Davis pointed out that it is because there are more female students. Mr. Braswell also raised that we had a great number of minority awards, and quite a few awards came from Fredericksburg. Most of the GGP goes to Stafford and Spotsylvania County residents.

Mrs. Rayner asked Dr. Jeanne Wesley to briefly discuss Amazon. Dr. Wesley shared that Amazon is coming and we are doing the best we can to be prepared. Many jobs will be spinoffs, suppliers, supporters and data centers. There will probably be a change in the types of jobs that are available. We have been planning for this before there was a "yes" and even before there was a possibility of having Amazon here.

Dr. Gullickson and University of Mary Washington President Dr. Troy Paino held a summit, where K-12, university, community college, economic development and consultants were present. We are about to have another summit soon. The point is to build a pathway for all of these jobs, from K-12 to the community college, through to the University of Mary Washington. We have already changed several of our IT programs. We have specialties in each of our IT programs now, including Cloud computing. We are moving along with our Cyber Security, and are specifically changing some things that we are able to move up into the computer science pathway. We also are looking at our project management training. On the certification side in Workforce, we have started an Amazon Academy and have certification and training ready for Cloud computing. Dr. Gullickson shared that Amazon is bringing a total of 25,000 jobs within ten years and 400 this year, primarily computer scientists.

Dr. Gullickson shared that the VEDP (Virginia Economic Development Program) is the driving force in terms of Amazon educational incentives.

### Executive/HR

Chairman Thomas shared the Executive committee did not have a need to meet, so they sat in on the academic affairs committee meeting.

### **Finance**

Mr. Braswell stated they received briefings on all financials listed on the agenda and asked to accept the financials as presented in the report. Chairman Thomas asked if there were any further questions or comments to the financials. Dr. Gullickson asked to have Dr. John Davis discuss a few issues after the vote has been taken.

Chairman Thomas presented a motion to accept the financials as presented. Unanimous. Motion carried.

Dr. Davis shared that they have heard back from the system office last week, that we will initiate the design phase at Health Sciences Center at Locust Grove within the next month. There was a slight delay with negotiations between the architectural engineering firm and the VCCS. It has since been solved and we hope to kick-off in April. This will involve board members as well. The firm will be seeking input from a variety of stakeholders on the building, design and aesthetics. Dr. Davis asked the board to keep that in mind that we may be reaching out to each of them before the next board meeting.

Dr. Davis continued with a discussion on enrollment data in the board packet, broken down by each jurisdiction. Dr. Davis stated that the enrollment data were designed to answer some inquiries Germanna received while putting together their "local money asks" for the localities. The data show that Germanna is by far the higher education provider of choice, with the exception of King George, which is also served by Rappahannock Community College. Dr. Davis will send compiled information to the board members.

Dr. Davis discussed the FY20 state budget. There was a conference call this morning with the Chancellor's office with all the VCCS Presidents and leadership across the 23 schools regarding the upcoming budget. The Chancellor remarked that this was the most positive budget experience in his time as Chancellor. The VCCS has built up a considerable amount of goodwill with the General Assembly, and particularly the House. The bottom line for VCCS is that we are looking at the strong possibility of not raising tuition for the coming year, largely because the state was generous in providing additional funding that will help offset the need to increase tuition.

Some of the benefits of the additional funding include a raise for faculty and staff. If approved by the governor, the classified staff will receive a 2.75% increase at the beginning of July. Additionally, classified staff who have at least three years of state service and positive evaluations on their record are eligible for an additional 2.25% increase. Faculty are eligible for a 3% increase in July. VCCS will not be going to the state board for any tuition or fee increase.

Dr. Jeanne Wesley shared that the FastForward initiative has had positive results in getting people off of public assistance, receiving significant raises and getting jobs that they have not had before. This was an easy sell at the legislature. They were very pleased with some of the things that have happened. There is an additional \$4M funding with a total of \$13.5 for the fund year 2020. FastForward allows the student to pay a third of the tuition. If they finish the class, the state will pay the next third. If they take the national certification and pass, the state will pay the last third. The incentive to get paid is that you must get the student through the class, and passing the certification. Dr. Gullickson gives Dr. Wesley kudos for all the work that has gone into this program.

Dr. Davis shared that based on the most recent data, we are looking at an additional \$330,000 for FY20 based on our performance. Some other institutions are losing money.

Mr. Braswell shared that the counties are starting to make their decisions on local money. Spotsylvania County will have their public hearing on March 26th, at Massaponax High School. Shortly thereafter they will determine the tax rate.

### 5. Foundation Update

Mr. Bruce Davis shared that the Foundation is in full Monte Carlo mode. The event will be held on April 27<sup>th</sup> at the DTC. Mr. Davis shared that they have entered into the period where they are seeking sponsorships, altering the way it will be done this year. A host of Mr. Joe Daniel's vendors are big sponsors for this event. This year they are appealing to people by telling them what GGP means. They have a great plan that Mr. Mike Zitz put together for marketing. A lot of social media activity is starting. They are very optimistic. The goal this year is \$500,000 because it is the 25<sup>th</sup> year of Monte Carlo. To make it happen Joe and Linda Daniel offered a \$100,000 match. For every new sponsor, up to the \$5,000 sponsorship level, they will match.

Mr. Davis shared that Ms. Teri McNally is Chair of the Donor Relations committee. Ms. McNally asked her committee members to come up with a list of people to call on, and to educate them about everything that is going on at Germanna: growth in enrollment, and share newspaper articles, etc. Mr. Davis reported that he started a new program called The Germanna Educational Foundation Business Partner Package. He has done three presentations and has four more scheduled. There are three sponsorship levels as an education foundation business partner: \$15,000 mission support level, \$8,500 student success partner, and \$4,000 community ambassador partner. For the donation, a sponsor gets different levels of sponsorship at three of the big key events, lots of recognition at special banners that identify you as an educational foundation partner and thank you ads at the end of events. He is very excited about this new program. If sponsors do a two-year commitment, they get recognition as a 50<sup>th</sup>-Anniversary supporter and membership in the 1970 Society with a special reception. Mr. Davis also reported that he has two new staff members, Ms. Joy Ferguson and Mrs. Sandra Wimberley.

### 5. President's Report

Dr. Gullickson stated that she would like the meeting minutes to note the gratitude to Dr. Angela Schaeffer for a great tour of the new Allied Health facility. The Nursing Department and the Workforce Department have done a fabulous job quickly finishing the space. Mr. Garland Fenwick and his team also contributed greatly to the project. It is a very nice space and we are excited about having it. Dr. Gullickson also thanked Ms. Pamela Jackson for her great work on the minutes. They were very accurate and very detailed. Beautiful job. The board members were also in agreement.

Locality updates: Dr. Gullickson shared that each locality has its own unique stresses and opportunities. She added that it would be extremely helpful for the board members to call the county administrators. The county supervisors would be even better. The message is that Germanna enrollment is growing. Germanna is one of the few in the state. Also, we are trying to build up health programs, which are expensive, and we really could use their support. Dr. Gullickson went on to share that she has contacted all of the Spotsylvania supervisors because there was some confusion among them. They will support our request. Madison County is doing the best it can and is not decreasing us. The Culpeper County visit went very well. Chairman Thomas was in attendance as well. Dr. Gullickson stated that she is not sure where they are with the budget. Ms. Essie Berry added that they will be meeting on April 16. Dr. Gullickson asked Ms. Jackson to verify this date. Chairman Thomas shared that Culpeper is reducing their assessment per hundred, but is keeping basically a fairly flat

budget. The City of Fredericksburg will do what they can. The Mayor and Tim Baroody are very positive about Germanna. Orange County will fund their share but they have to do it from another fund. We have not heard much from King George or Caroline County. Dr. Gullickson appreciates working with Stafford as well. Some phone calls to key officials would be helpful. We have a lot of public support and visibility in the public.

**G3:** Dr. Gullickson gave an update. Today many of our team members are in session as we are doing process mapping to create one front door so that students may go the workforce and/or non-workforce routes through one front door. Our team is working very hard to make G3 possible. Dr. Gullickson reminded the group that G3 is a pathway for students that gets them to a certificate earlier, and then they can continue on to more education, or continue on into the workforce. Dr. Gullickson shared with Mr. Braswell and the group that on March 20<sup>th</sup> she and Dr. Paino are going to the Spotsylvania County Career and Technical Center for a tour and lunch that will be prepared by the culinary students. Dr. Braswell stated he would like to attend as well. Ms. Jackson will send Mr. Braswell the details.

New Role – Mr. Mike Zitz: Dr. Gullickson shared that it is difficult for her to be in all the public places that she needs to be, and it became apparent to her that Germanna needs a presence that is steady in some of these outreach activities. She asked Mr. Zitz to be the Special Assistant to the President for Media and Community Relations. Mr. Zitz is the absolute best public information person, and she wants him to continue in that role Germanna. Mr. Braswell shared in terms of community relations, he thought it will be a great idea if Ted Shubel could schedule an opportunity for Dr. Gullickson to speak. It would be a good way to promote Germanna. Dr. Gullickson shared that, every time she needs support in Spotsylvania, Mr. Braswell is always there to help. She appreciates his dedication and support and extends a sincere thank you.

Dr. Gullickson shared that she has been on Ted Schubel's show before.

With the death of Dr. Frank Turnage, his family wanted to start The Turnage Legacy Fund. Mr. Davis shared that Germanna is already at \$115,000 of endowed money. As this amount grows over the years, all the interest and dividends will go to the GGP. The first time they have ever had an endowment to support the GGP.

Mr. Davis reported that he was recently on Mr. Schubel's show because Atlantic Builders have chosen Germanna as their house project. He was accompanied by a Germanna graduate, who is also working with Atlantic Builders. Germanna is very appreciative of Atlantic Builder's owners, Adam and Rhonda Fried, for their generosity.

Atlantic Builders and their Trade Partners are building a house in Stafford that will sell for approximately \$650,000. Vender cut prices, donate services and materials. The net proceeds from the house will be given to Germanna. Mr. Davis shared the story of Mr. Gene Brown, who accompanied him to the interview. Dr. Gullickson asked Bruce to send the link to the board so they can hear Mr. Brown's story. Mr. Davis also shared that Dr. Frank Turnage was Mr. Brown's English teacher.

### 4. Chair's Report

(*The following is written commentary from Chairman Thomas*)
For several years the College Board – Us – have made a group donation to allow us to be one of the sponsors of the Foundation's two big events.

Do we wish to continue this practice to show our collective support of the Foundation? If yes, please make whatever donation you wish – sooner the better. Our level of sponsorship will, of course, be based on donations received.

One of slower time since the January meeting. My one responsibility representing the Board was attending the visitation and service for Dr. Turnage. A great turnout at both events. Dr. Gullickson spoke at the service and did a very nice presentation.

I attended Dr. Gullickson's presentation to the Culpeper Board of Supervisors as I understand a number of you have for your Board of Supervisors as well. I am sure she did as a quality presentation to your boards as she did in Culpeper. She even received good press in the local paper.

I would like to thank John Davis for providing the data on which colleges Culpeper students attended. It was good to see that in our meeting packet. Those numbers are valuable information. I hope each of you will find it useful as well.

Thanks also to Mike Zitz and others who continue to keep Germanna in front of our communities. Our Culpeper paper, The Star Exponent has outdone itself in recent weeks giving Germanna Community College publicity.

Thanks also to Dr. Gullickson for continuing to put out her "Friday Thoughts." It has so much valuable information for us, and is so wonderful in keeping the college community informed.

Chairman Thomas asked staff members if they had any comments:

Dr. Wesley shared information on the signing between Germanna Community College and the University of Mary Washington. She reported that we had a wonderful signing as we streamline career pathways. There is going to be a meeting of teams from GCC and UMW faculty in April to discuss streamlining the pathways. Dr. Gullickson thanked Mr. Braswell for attending the signing event.

Ms. Laurie Bourne reported that she is delighted that we have been able to give increases to classified staff at Germanna as a result of the compensation study. Dr. Ray shared information on the Day of Diversity, Inclusion and Awareness Workshop that has been scheduled for April 5, 2019 – Workforce Building. Dr. Ray would like to extend the invitation to the board and will send the information to Ms. Jackson to send to the board members. Dr. Ray continued to share that part of our growth has to come from populations we do not traditionally seek, and we also have to have as a staff and faculty to build the cultural competence to receive them.

Chief Craig Branch shared that he and several members of Threat Assessment Team attended the State Campus Safety and Violence Prevention Conference. At the sessions dealing with crisis intervention and mental health, our department was recognized as one of the premiere higher education department involved with crisis intervention. The board praised and applauded Chief Branch on this recognition. Dr. Gullickson asked that Chief Branch send her the information to include in Friday "Thoughts." Chief Branch received notification from the Department of Criminal Justice Services and the State's Sexual Assault Response Team Taskforce that Germanna was selected to host a regional, in-depth sexual assault response team national interactive training.

Chief Branch also shared that he will be sending out communication later this afternoon to get prepared for our statewide tornado drill. Chief Branch stressed the importance of these drills as there is lack of knowledge of what to do in case of a tornado. Full participation with these drills is critical. Dr. Gullickson shared that she is considering disciplinary action against employees who do not participate in these type drills.

7.	Other	<b>Business</b>	—None
	Ouici	TO CONTINUO	1 10110

Chairman Thomas thanked everyone for coming.

### **ADJOURNMENT**

The meeting adjourned at 5:54 p.m.

*Minutes #318* - Approved on March 14, 2019

William Thomas, Chair	Janet Gullickson, Secretary

TITLE: GERMANNA COMMUNITY COLLEGE, APPROVAL OF PROPOSED LEASE AMENDMENT AT 124 OLD POTOMAC CHURCH ROAD.

### BACKGROUND:

Germanna Community College currently leases 18,951 for classroom/office space from South Campus, LLC at 124 Old Potomac Church Road, Stafford. The current lease runs through April 30, 2023.

The college has worked with South Campus, LLC to amend the current lease to include a buildout of the second floor with occupancy commencing on January 2020. The current lease is for one floor totaling 18,951RSF and the new lease will be for two floors, totaling 38,637 RSF. The college is proposing a lease amendment for five years with an option to extend the lease for an additional five year period. With the amended lease, all terms and conditions shall remain in effect during the extension option period.

Currently, the leased space is a mix of classroom, academic support space and offices including classrooms designated for IT as well as allied health programming. Enrollment and student activity has been such that the College is very limited in the amount of academic/student support services it can provide because space constraints. Additionally, general classroom space is reaching capacity. The proposed buildout of the second floor would include additional offices and spaces for academic/student support services as well as significantly more general classroom space to meet the growing demand in Stafford.

### RATIONALE:

Section 10 of the Policy Manual requires leases of space in excess of 10,000 square feet be approved by the State Board. However, Local Board support must be garnered first. GCC requests approval to add approximately 19,686 rentable square feet of space at the 124 Old Potomac Church Road location. Approval at this stage will enable the college to pursue the lease and provide the landlord ample time to start all necessary improvements so that the space can be ready for Spring Semester 2020.

### RECOMMENDATION:

It is recommended that the Local Board of Germanna Community College approve the College's request to renew the lease for its off-campus site located at 124 Old Potomac Church Road, Stafford, VA and lease 38,637 rentable square feet of space provided such resources are available.

## REQUEST FOR NEW CURRICULUM (VCCS-102)

College:Germanna Community College	College Code: GC297 _ICE Code:
1. Title of Curriculum: Information Technology AAS	
2. Proposed Initiation Date: Fall _X_ Spring _ Year _2019_ Propo	sed 1st Degree Conferral: Fall Spring _X Year_2021_
3. Program Level  Transfer: Occupational/Technical:  AAASX  AAA	C_AA&SAFA DiplomaCertificate CSC
Specialization: ☐ (Check box if this is a Specialization request)	
4. Additional funding required:  No new funds required_  New funds required:  Operations \$	Facilities \$ Equipment \$ Other _none we have the software
5. Faculty required:  No new faculty requiredX Additional Faculty  Required	First year:FTAdjunct Second Year:FTAdjunct
6. Costs to be funded by:  (Check all that apply) Savings through program restructu  Savings through attrition fr  Enrollments in new course  Other	uring or discontinuances rom other programs es
7. FTES Enrollment Projections: 1st year10 2nd y	/ear _15 3 <sup>rd</sup> year _20
If after 3 years the program does not sustain an enrollment of analyzed to determine whether or not it should be continu	_6 FTES, the program will be ed.
<ul> <li>8. Can this program and all associated degree/certificate requirem</li> <li>a) On the main campus or through a combination of courses</li> <li>b) At one of the listed off-campus sites or through a combination Yes_X_ No</li> <li>c) Solely via distance learning? Yes No _X</li> </ul>	taken on the main campus and online? Yes X No
9. Is this program defined as a, "High Risk" Instructional program; hazards or potential hazards, with the propensity to cause injuries.	a program that has identified hazards, either known ry or illness? Yes No_X
10. Estimated Annual Job Openings Source and Date Over 3000 Indeed 04/24/19	of Data (Note: Question 10 is not required for Transfer Degrees.)
VICE PRES/PROVOST (s/)  COLLEGE APPR  COLLEGE PRESIDENT (s/)	Date:
LOCAL BOARD (s/)	Date:
VCCS OFFICE USE ONL	_Y VCCS Curriculum Code
NCES/CIP Code VCCS Cluster Code Pr	ogram Levels: (Circle) 0 1 2 3 4 5 6 7 8 9
STATE ACTION: (Approved/Disapproved)	By System Office Date
Chancellor Approval Date: SBCC	
SCHEV Approval Date: SCHE	V S.O.R. Date:

## Curriculum Change Request Agenda Item For Curriculum Committee

Proposed by: Diana Merkel  Effective year:   □ Fall 2019 □ Spring Choose an item.	☐ Immediate	
Proposal title: Information Systems Technology AAS		
Date: 2/1/2019		
PROPOSED CHANGE - select from these categories an according to the Curriculum Committee Procedures:	d attach required docum	ents
□ New Course		
□ New Curriculum		
☐ Changes to Existing Curriculum		
$\square$ Add to the Transfer List		
☐ Add/Change Prerequisites		
☐ Other/Informational Item		
☐ Credit for Prior Learning (AP and CLEP)		

### RATIONALE

The current IST degree has been active for decades and has required students to choose a specialization of either Network Security or Information Management. These choices have worked for many students, but not for all. For example, students who self-advise have found themselves taking courses from the Network Security group and the Information Management group, leading to a delay in completion and the financial impact of paying for courses that do not apply to graduation requirements. This proposal removes these barriers to completion.

Now that Germanna has an approved Cybersecurity AAS, the Network Security specialization is redundant and is removed as an option for future student enrollment in the IST degree. The Information Management specialization will remain as a specialization and will be presented to the Committee for approval pending approval of this proposal.

The proposed IST degree allows students to select 15 elective credits from ITD, ITE, ITN or ITP in addition to completing a rigorous core of IST courses and general education requirements. This core will allow students to become proficient in a diverse group of IT skills before they explore more specialized coursework. The core will be consistent among all IST specializations and will allow the addition of future specializations as the IT/Cybersecurity industry evolves. For example, a Cloud Computing specialization will be introduced pending approval of this proposal. It is this Cloud Computing specialization, and in anticipation of future specializations, that the degree total credits has been established at 68-69. Current VCCS policy requires AAS degrees be within a range of 65-69 credits, with specializations differing by no more than 15 credits.

Flexibility in the 15 credits of elective choice will facilitate transfer of courses to and from sister VCCS colleges. This is an important feature as we are being asked to collaborate with VCCS schools. Students will be

able to take advantage of any specializations or expertise available at a sister school. Flexibility in the 15 credit elective choice will also permit the addition of courses and topics addressing changing employer/industry needs.

## 2. IMPACT of PROPOSED CHANGE ON (Please describe if there is an impact)

CURRICULUM: None

INSTRUCTIONAL LOAD: None

SCHEDULING: None

TRANSFERABILITY: Elective choices can match receiving institution needs.

ACCREDITATION IMPACT: None

3. COMMENTS BY FACULTY OF CHANGE	R DEPARTMENT DIRECTLY AFFECTED BY	PROPOSED
	Signature of Faculty Member or Staff	2/1/19 Date
	82C	2-1-2019
	Signature of Faculty Member or Staff	Date
	Signature of Faculty Member or Staff	-/-/9 Date
	Signature of Faculty Member or Staff	11/19 Date
	MAN STOR	2/1/19
	Signature of Faculty Member or Staff	Date
	- Dreenker	2/1/19
	Signature of Department Head	Date
5. ADDITIONAL SUPPORT FOR P	PROPOSAL (if any)	
Click here to enter text.		
6. COMMENTS BY DEANS OF INS	STRUCTION	
	SIGNATURE OF DEAN OF INSTRUCTION	2/1/19 DATE
	SIGNATURE OF DEAN OF INSTRUCTION	2-1-19 DATE
7. COMMITTEE ACTION	James Ennahmo SIGNATURE OF COMMITTEE CHAIR	<u> 2/1</u> 5/19 date
8. ACCREDITATION IMPACT	SIGNATURE	S/8/19 DATE

9. FINAL ACTION BY VICE PRESID	ENT FOR	ACADEMIC AFF	LIRS & STUDENT SERVICES:
APPROVED			
SIGNATURE OF VP FOR ACADEM	E AFFAIR	RS AND STUDENT	2/15/19 SERVICES DATE
Follow-up as Needed for		m Changes	
College Council			
President's Council			
College Board			
vccs			
SACS			
Financial Aid Director			
	Code	Date	7
CIP Code Received from VCCS			
Communicated to Registrar and Deans			
Registrar Action			



# Information Systems Technology

### Purpose

The Information Systems Technology (IST) curriculum has been designed to prepare students for employment in the information and computer technology fields.

## Occupational Objectives

Web Page Designer, Programming, Network Security Technician, Database Administrator, Systems Analyst, Business (E-commerce) Application Specialist.

## **Admission Requirements**

All students will be required to demonstrate college readiness through assessment and/or transcript review and may be required to take placement tests in math, writing, and reading to aid in placing students in the appropriate courses. Students who do not meet required placement levels must enroll in developmental studies courses.

## **Program Requirements**

The curriculum includes required technical courses in information systems and general education courses. Instruction includes theoretical concepts along with hands-on experience required to master the skills needed for successful preparation for employment. Students are urged to consult with a curriculum advisor when selecting elective courses. Technical/computer classes over five years old cannot be used as transfer credits. Students readmitted into the college must have computer courses that are over five years old re-evaluated.

## Information Systems Technology Curriculum:

Information Syste	ems Technology Curriculum: Total C	redits: 68-69
General Education	Requirements	10
Student Developmen	nt SDV 100 or any approved SDV course	17
English	ENG 111	1
Mathematics	MTH 161 (recommended) or any math course, MTH 154 or MTH 155 or 1	3
Health/Phys. Ed.	Any HLT or PED course(s) <sup>2</sup>	_
Humanities	Any course from ART, ENG (Literature), HUM, MUS, PHI, REL, or Foreign Language	1
Social Sciences	Any course from ECO3, GEO, HIS, PLS, PSY4, or SOC5	3
Communication	BUS 236, CST 100, or CST 110	3
IST Core Total (Min	umum)	26.00
ITD 110	Web Design I	36-37
ITD 130 or ITD 136		3
ITE 100	Introduction to Information Systems	3
ITE 115	Introduction to Computer Applications and Concepts	3
ITN 101 or ITN 154	Intro to Local Area Networking or Fundamentals of Networking (Cisco)	3
ITN 107 or ITE 221	PC Hardware and Troubleshooting or PC Hardware and OS Architecture	3-4
ITN 171 or ITN170	UNIX I or Linux System Administration	3
ITN 260	Network Security Basics	3
ITP 100	Software Design	3
ITP 120	JAVA I	3
ITP 251	System Analysis and Design	3
ITP 258 or ITP 290	Systems Development Project or Coordinated Internship	3
	Solution Development Project of Coordinated Internship	3

### IST Electives Total (Minimum)

ITD, ITE, ITN, ITP The total of 15 credit hours of IT Electives must be met through any combination of IT courses (ITD, ITE, ITN, ITP) that are not already included in the degree.

15 15

#### **FOOTNOTES**

Students Wishing to Transfer Credits: Associate of Applied Science in Information Systems Technology is not designed to be a transfer program. Students may, however, substitute some classes to aid in transfer. Students should check with the college to which they plan to transfer for classes that are accepted by that institution.

Students considering transfer should check with anticipated four-year institution to determine appropriate MTH courses and/or sequences. Veterans may be awarded credit for military experience to meet this requirement.

ECO 120 and ECO 201-202 contain similar course content. Students who take ECO 120 cannot receive credit for either ECO 201 or ECO 202. Students who take either ECO 201 or ECO 202 cannot receive credit for ECO 120.

PSY 200 and PSY 201-202 contain similar course content. Students who take PSY 200 cannot receive credit for either PSY 201 or PSY 202. Students who take either PSY 201 or PSY 202 cannot receive credit for PSY 200. Also, students cannot receive credit for both PSY 235 and

SOC 200 and SOC 201-202 contain similar course content. Students who take SOC 200 cannot receive credit for either SOC 201 or SOC 202. Students who take either SOC 201 or SOC 202 cannot receive credit for SOC 200.

Students graduating from this program will be required to participate in a general education outcomes assessment during their last semester.

## Suggested Scheduling:

First Year

First Five

SDV 100: College Success Skills ENG 111: College Composition I

MTH 154: Quantitative Reasoning or higher

ITE 115: Introduction to Computer Applications and Concepts

ITP 100: Software Design

Health/Phy Ed **Total Credits: 14** 

### Second Semester

ITN 101: Introduction to Network Concepts or ITN 154: Networking Fundamentals - Router Basics - Cisco

ITN 107: PC Hardware and Troubleshooting or ITE 221: PC Hardware and OS Architecture

ITN 260: Network Security Basics

BUS 236: Communication in Management or CST 100: Principles of Public Speaking or CST 110: Introduction to Speech Communication

ITP 120: Java Programming I

Social Science Elective Total Credits: 18/19

### Second Year

#### Third Semester

ITE 100: Introduction to Information Systems

ITN 170: Linux Systems Administration or ITN 171: UNIX 1

ITD 110: Web Page Design I

ITP 251: Systems Analysis and Design

Humanities Elective

ITD, ITE, ITN, ITP Elective

**Total Credits: 18** 

### **Fourth Semester**

ITD 130 Database Fundamentals or ITD 136: Database Management Software ITP 258: Systems Development Project or ITP 290: Coordinated Internship

ITD, ITE, ITN, ITP Elective Total Credits: 18

## REQUEST FOR NEW CURRICULUM (VCCS-102)

College:Germanna	Community College	College Code: GC2	297 _ICE Code:
1. Title of Curriculum: Inform	nation Technology AAS Informati	on Management	
2. Proposed Initiation Date: F	all _X_ Spring _ Year _2019_ Prop	oosed 1 <sup>st</sup> Degree Conferral: Fall	Spring _X Year_2021_
Program Level     Transfer:     Occupational/Techni	AAAS ical:AASAAA	_X_AA&SAFA DiplomaCertificate _	_csc
Specialization: ☐ (Check b	oox if this is a Specialization request)		
Additional funding required     No new funds required_	d: New funds required: Operations \$	Facilities \$ Equipme Other _none we have the softwar	ent \$ re
5. Faculty required: No new faculty required _	Additional Faculty _X Required	First year:FT Second Year:FT	Adjunct Adjunct
6. Costs to be funded by:  (Check all that apply)	X_ Increased enrollments in Savings through program restruction Savings through attrition Enrollments in new course Other	from other programs	
7. FTES Enrollment Projection	ons: 1 <sup>st</sup> year10 2 <sup>nd</sup>	<sup>d</sup> year _15 3 <sup>rd</sup> year _20	
	n does not sustain an enrollment of ne whether or not it should be contin		9
<ul><li>a) On the main campus</li><li>b) At one of the listed o Yes_X_ No</li></ul>	associated degree/certificate require s or through a combination of course off-campus sites or through a combin earning? Yes No _X	es taken on the main campus and	
	a, "High Risk" Instructional progran ards, with the propensity to cause in		zards, either known
10. Estimated Annual Job Օր Over 3000	penings Source and Da Indeed 04/24/1	te of Data (Note: Question 10 is not req 9	uired for Transfer Degrees.)
//OF PDF0/PD0//00T / /\	COLLEGE APP		111 110
VICE PRES/PROVOST (s/) _		Date:	7/24/19
COLLEGE PRESIDENT (s/) _		Date:	
LOCAL BOARD (s/)		Date:	
V000 D	VCCS OFFICE USE O		
	_ VCCS Cluster Code		2 3 4 5 6 7 8 9
STATE ACTION:	(Approved/Disapproved)	System Office	Date
Chancellor Approval Date:	SBC	C Approval Date:	
SCHEV Approval Date:	SCH	HEV S.O.R. Date:	
	30		

## Curriculum Change Request Agenda Item For Curriculum Committee

Proposed by: Diana Merkel  Effective year:  ☐ Fall 2019 ☐ Spring Choose an item. ☐ Immediate
Proposal title: Information Systems Technology AAS – Information Management Specialization
Date: 2/1/2019
1. <b>PROPOSED CHANGE</b> - select from these categories and attach required documents according to the Curriculum Committee Procedures:
□ New Course
⊠ New Curriculum
☐ Changes to Existing Curriculum
$\square$ Add to the Transfer List
□ Add/Change Prerequisites
□ Other/Informational Item
☐ Credit for Prior Learning (AP and CLEP)
RATIONALE
Per VCCS policy 5.1.0.0, the Information Systems Technology AAS is considered a major area of study, and allows for up to 15 credits of study in a concentration which can lead to the award of a specialization. This proposal is for the continuation of the former IST Information Management concentration as its own Specialization of the Information Systems Technology major.
Courses from the old concentration are included in this new proposal, either as a core IST requirement or as a choice of 15 credits of 18 possible credits for the specialization.
2. IMPACT of PROPOSED CHANGE ON (Please describe if there is an impact)
CURRICULUM: None
INSTRUCTIONAL LOAD: None
SCHEDULING: None
TRANSFERABILITY: None
ACCREDITATION IMPACT: None

3.	COMMENTS BY FACULTY OR CHANGE	DEPARTMENT DIRECTLY AFFECTED BY PROPOSED
		Signature of Faculty Member or Staff  Date
		Signature of Faculty Member or Staff  Date
		Obeyle Wolfe 211/19 Signature of Faculty Member or Staff Date
		Signature of Faculty Wember or Staff Date
		1/1/19
		Signature of Faculty Member or Staff  Date
		Snukel 2/1/19
		Signature of Department Head Date
5.	ADDITIONAL SUPPORT FOR PR	ROPOSAL (if any)
	Click here to enter text.	
6. (	COMMENTS BY DEANS OF INS	TRUCTION
		SIGNATURE OF DEAN OF INSTRUCTION DATE
		Dec As July SIGNATURE OF DEAN OF INSTRUCTION DATE
7. (	COMMITTEE ACTION	Jamus Les 2/15/19 SIGNATURE OF COMMITTEE CHAIR DATE
8. <i>P</i>	ACCREDITATION IMPACT	SIGNATURE 3/8/9

PPROVED			
ISAPPROVED []  (Ann & We	ski		2/15
ollow-up as Needed for			SERVICES
		al Process Dates	
College Council			-
President's Council		***************************************	
College Board			
VCCS			
SACS			
Financial Aid Director			
CID Code Persiand from Visco	Code	Date	
CIP Code Received from VCCS			
Communicated to Registrar and Deans			

Registrar Action



# Information Systems Technology

Total Credits: 68-69

# Information Management Specialization

## Purpose

The Information Systems Technology (IST) curriculum has been designed to prepare students for employment in the information and computer technology fields.

## Occupational Objectives

Web Page Designer, Programming, Database Administrator, Systems Analyst, Business (E-commerce) Application Specialist.

## **Admission Requirements**

All students will be required to demonstrate college readiness through assessment and/or transcript review and may be required to take placement tests in math, writing, and reading to aid in placing students in the appropriate courses. Students who do not meet required placement levels must enroll in developmental studies courses.

## **Program Requirements**

The curriculum includes required technical courses in information systems and general education courses. Instruction includes theoretical concepts along with hands-on experience required to master the skills needed for successful preparation for employment. Students are urged to consult with a curriculum advisor when selecting elective courses. Technical/computer classes over five years old cannot be used as transfer credits. Students readmitted into the college must have computer courses that are over five years old re-evaluated.

## Information Systems Technology Curriculum:

General Education F	tequirements	17
Student Developmen	st SDV 100 or any approved SDV course	1
English	ENG 111	1
Mathematics	MTH 161 (recommended) or any math course, MTH 154 or MTH 155 or higher	3
Health/Phys. Ed.	Any HLT or PED course(s)	3
Humanities	Any course from ART, ENG (Literature), HUM, MUS, PHI, REL,	1
	or Foreign Language	3
Social Sciences	Any course from ECO1, GEO, HIS, PLS, PSY4, or SOC5	3
Communication	BUS 236, CST 100, or CST 110	3
		J
IST Core Total (Min	imum)	36-37
ITD 110	Web Design I	3
ITD 130 or ITD 136	Database Fundamentals or Database Management Software	3
ITE 100	Introduction to Information Systems	3
ITE 115	Introduction to Computer Applications and Concepts	3
ITN 101 or ITN 154	Intro to Local Area Networking or Fundamentals of Networking (Cisco)	<i>3</i> 3-4
ITN 107 or ITE 221	PC Hardware and Troubleshooting or PC Hardware and OS Architecture	
ITN 171 or ITN170	UNIX I or Linux System Administration	3
ITN 260	Network Security Basics	3
ITP 100	Software Design	3
ITP 120	JAVA I	3
ITP 251	System Analysis and Design	3
ITP 258 or ITP 290	Systems Development Project or Coordinated Internship	3
	- J	4

Information Manage	ment Electives Total (Minimum)	15
(Choose minimum of	15 credits from courses offered)	13
ITD 210	Web Design II	3
ITD 220	E-Commerce Administration	3
ITE 160 or MKT 100	Introduction to E-Commerce or Principles of Marketing	2
ITE 180	Help Desk Support Activities	3
	Client Scripting	2
ITP 267	Legal Topics in Network Security	3

#### **FOOTNOTES**

Students Wishing to Transfer Credits: Associate of Applied Science in Information Systems Technology is not designed to be a transfer program. Students may, however, substitute some classes to aid in transfer. Students should check with the college to which they plan to transfer for classes that are accepted by that institution.

Students considering transfer should check with anticipated four-year institution to determine appropriate MTH courses and/or sequences.

Veterans may be awarded credit for military experience to meet this requirement.

ECO 120 and ECO 201-202 contain similar course content. Students who take ECO 120 cannot receive credit for either ECO 201 or ECO 202. Students who take either ECO 201 or ECO 202 cannot receive credit for ECO 120.

PSY 200 and PSY 201-202 contain similar course content. Students who take PSY 200 cannot receive credit for either PSY 201 or PSY 202. Students who take either PSY 201 or PSY 202 cannot receive credit for PSY 200. Also, students cannot receive credit for both PSY 235 and PSY 230.

SOC 200 and SOC 201-202 contain similar course content. Students who take SOC 200 cannot receive credit for either SOC 201 or SOC 202. Students who take either SOC 201 or SOC 202 cannot receive credit for SOC 200.

Students graduating from this program will be required to participate in a general education outcomes assessment during their last semester.

### Suggested Scheduling:

First Year

First Five

SDV 100: College Success Skills ENG 111: College Composition I

MTH 154: Quantitative Reasoning or higher

ITE 115: Introduction to Computer Applications and Concepts

ITP 100: Software Design

Health/Phy Ed **Total Credits: 14** 

#### Second Semester

ITN 101: Introduction to Network Concepts or ITN 154: Networking Fundamentals - Router Basics - Cisco

ITN 107: PC Hardware and Troubleshooting or ITE 221: PC Hardware and OS Architecture

ITN 260: Network Security Basics

BUS 236: Communication in Management or CST 100: Principles of Public Speaking or CST 110: Introduction to

Speech Communication

ITP 120: Java Programming I

Social Science Elective

Total Credits: 18/19

### Second Year

### **Third Semester**

ITE 100: Introduction to Information Systems

ITN 170: Linux Systems Administration or ITN 171: UNIX 1

ITD 110: Web Page Design I

ITP 251: Systems Analysis and Design

Information Management Elective Information Management Elective **Total Credits: 18** 

### **Fourth Semester**

ITD 130 Database Fundamentals or ITD 136: Database Management Software ITP 258: Systems Development Project or ITP 290: Coordinated Internship Humanities Elective
Information Management Elective
Information Management Elective
Information Management Elective
Total Credits: 18

## **Calendar of Events**

Date / Time	Event Description	Location
May 9, 2019 1:30 – 6:00 p.m.	College Board Meeting	Locust Grove Campus 2130 Germanna Highway Locust Grove, VA 22508 Conference Room 100
May 14, 2019 3:00 p.m. 7:00 p.m.	Nurse Pinning Ceremony Spring Commencement	Anderson Center at The University of Mary Washington
May 28, 2019 5:00 p.m. – 7:00 p.m.	GCCEF Board Meeting/Reception	GCCEF Office at Eagle Village 1125 Jefferson Davis Highway, Suite 280 Fredericksburg, VA 22401
July 11, 2019 9:00 a.m. – 3:00 p.m.	College Board Retreat	GCCEF Office at Eagle Village 1125 Jefferson Davis Highway, Suite 280 Fredericksburg, VA 22401
September 12, 2019 3:00 p.m. – 6:00 p.m.	College Board Meeting	Fredericksburg Area Campus 10000 Germanna Point Drive Fredericksburg, VA 22408 Conference Room 225
September 20, 2019 8:00 a.m. – 5:00 p.m.	Golf Tournament	Meadows Farm 4300 Flat Run Road Locust Grove, VA 22508
September 24, 2019 5:00 p.m. – 7:00 p.m.	GCCEF Board Meeting/Reception	GCCEF Office at Eagle Village 1125 Jefferson Davis Highway, Suite 280 Fredericksburg, VA 22401
November 14, 2019 3:00 p.m. – 6:00 p.m.	College Board Meeting	FredCat 42 BlackJack Road Fredericksburg, VA 22405 Conference Room TBD
November 20, 2019	GCCEF Board Meeting – <b>4:00 p.m.</b> DPOY (Distinguished Philanthropist of the Year – <b>6:00 p.m.</b>	Location TBD
12/TBD/2019 7:00 p.m.	Fall Commencement	Anderson Center at the University of Mary Washington